



PraxisAuril East Midlands Network Meeting

hosted by: **NOTTINGHAM**
TRENT UNIVERSITY

Date: Thursday 24th May 2018
Time: 13:45 - 16:00
Venue: The Courtroom, Dryden Centre, Nottingham Trent University NG1 4EY

Agenda:

- 13:45 **Welcome and introductions – Jeremy Hague, Head of Business Innovation, Nottingham Trent University**
- 14:00 **Supporting Consultancy in a University – why do it and lessons learnt - Alistair McDermott, CEO, Imperial Consultants**
- Why do academic staff undertake consultancy and the benefits
 - Consider the factors that may influence how you develop consultancy within your institution and models of delivery
 - Reflect on lessons learnt on developing and running a consultancy business
- 14:40 **Q & A, group discussion**
- 15:00 **Making University Consultancy Work – a practical perspective - Dr Josef Walker, Consultancy Manager, University of Leicester**
- Practical perspectives on operating and delivering consultancy work in an HE environment under different operational set-ups at different organisations, Reflection on key aspects for delivering an effective service
 - Consideration and implementation of consultancy policy, systems and processes and stakeholder engagement
- 15:40 **Q & A, group discussion**
- 16:00 **Close**

SPEAKER BIOGRAPHIES

Alistair McDermott is CEO of Imperial Consultants, the commercial gateway to the academic expertise of Imperial College London, where he is responsible for increasing the number of academics undertaking consultancy projects at Imperial College whilst maintaining the university consulting service as a self-sustaining business. Alistair has worked for a number of universities and Research Councils supporting those institutions in expanding their research and commercial portfolios. He has been involved in the development of large national and international scientific research facilities and creating industry led research programmes. He has led regional businesses support initiatives, set up start-up centres and created joint ventures. Alistair has a degree and PhD

in Material Science from the University of Sheffield and an MBA from the Open University. Alistair was a Board member of AURIL for 3 years and is currently a Board Member of PraxisAURIL.

Dr Josef Walker – Consultancy Manager, University of Leicester. Prior to joining the University of Leicester in July 2016 as the University's Consultancy Manager, Josef was a Senior Project Manager for six years in the Oxford University Consulting (OUC) team at Oxford University Innovation, where he led a small team managing consultancy and services in medical and life sciences from the University of Oxford. Before this Josef worked at a consultancy firm where he spent four and a half years providing support to pharmaceutical and biotech companies engaged in deal-making. He previously obtained his PhD in Immunology from University College London and spent time in post-doctoral research. Josef was a Course Co-Director on the PraxisAuril course "Growing a Consultancy Business in a University or Research Institute", which ran in January 2018.

This event is free to attend for PraxisAuril members, please contact Estelle Paley to book - estelle.paley@ntu.ac.uk